



“Access to reliable power is one of our biggest issues. The cost of powering base stations with diesel all across Sudan constitutes a very big chunk of our total operating expenses. Since we introduced Flexenclosure's eSite however, we have been able to reduce our dependence on diesel by almost 95%, instead using free solar and wind power. eSite has exceeded our expectations, and having been operational for more than a year I feel confident that these excellent results are sustainable.”

Nizar Musa, Network Director, Zain Sudan

“We are driving the implementation of this innovative solution in support of sustainability and the development of the networked society. The new green and highly cost efficient base station solution makes not only environmental sense, but also financial sense for our customers enabling the efficient deployment of services to previously un-served or underserved areas.”

Lars Linden, Head of Ericsson, Region sub-Saharan Africa

“We are happy to take the lead in deploying and rolling out state-of-the-art green power solutions and reducing our dependency on diesel. This latest initiative will not only enable us to significantly reduce operating costs but also contribute to the reduction in the greenhouse effect. Going forward, we aim to introduce and take forward this green and efficient initiative in the rest of our operations.”

Manoj Kohli, CEO (International), Bharti Airtel

“We believe eSite is very good and a step in the right direction in making GSM sites more power efficient. We particularly like the intelligent power monitoring system and the innovation to have a wind turbine designed for telecoms. The great reduction in generator running hours is a welcome move towards a green economy. With good product pricing and support, eSite solution is definitely a worthwhile consideration for operators and infrastructure providers in the telecommunication industry.”

Samuel Mugo Kimani, HoD Regional NW Dep, Eastern & Coast, Safaricom

“eSite is current, practical and cost-efficient. The solution helps to alleviate issues around radio base station power availability and also deals with environmental preservation.”

GSMA Global Mobile Awards judges on awarding Flexenclosure the 2012 Green Mobile Award.

“This seems to be a fantastic invention and with the mobile world growing this could be a real game changer! This is an excellent solution for telecom operators who spend millions on emergency backups and is especially relevant in the developing world where mobile telephony is skipping fixed line telephony!”

International Green Award judges on awarding Flexenclosure the 2011 Best Green Technology Award.

eCentre

"We needed to put this facility in place quickly, efficiently, on time and to a very high quality and Flexenclosure allowed us to achieve that. They de-risked our project significantly because the detailed technical work was all done in a clean environment in Sweden and the amount of civils work needed on site was minimised. By putting the Flexenclosure facility in place, if we do have an outage our customers won't notice it as it gives us a level of backup that we did not have before."

Jerry Mobbs, Managing Director, Vodacom Mozambique

"We wanted to install prefabricated data and energy centres from Flexenclosure as a rapid deployment solution in the greater Khartoum area, to cope with our fast market demands. With the use of standard, preassembled components and ready systems, we can reduce capital expenditure and operating expenses in the long term. Flexenclosure through Ericsson offers a complete turnkey solution delivered fully equipped with electrical installations, cooling, alarm systems, and fiber optics – ensuring the shortest possible lead time. Having to deal with just one supplier, who takes full responsibility, is crucial. We are very satisfied with the quality and speed of the deployment of Flexenclosure's solution together with Ericsson's services."

Hisham Allam, CTO, Zain Group

"Flexenclosure's solution minimises the installation time, shortening the time to commissioning and revenue for the operator."

Mikael Ekström, Country Manager Nigeria, Emerson Network Power

"The quality of the installers who have come from Sweden to install and commission the equipment have maintained a very high standard."

Max Maxted, Senior Manager Network Operations, MTN Ghana

Mobile Site

"The main advantages of Mobile Site are the speed and simplicity that a unit can be up and running, since it is designed for that specific purpose. Just put it on a truck and ship it out, and two people can get it up and running in no time."

Håkan Gustafsson, Tele2

Heavy Duty

"We are very satisfied with the service provided by Flexenclosure. They have won our confidence with high-quality products and by being a responsible and reliable cooperation partner."

Hans Karlsson, FMV (Swedish Defence Material Administration)