



"Flexenclosure has significant experience working in challenging environments and we were impressed with their focus on understanding our business objectives and delivering exactly what we needed. Our new world-class data centres provide the high security protocols and latest technology that our enterprise customers need to protect their information. They also give us significant efficiencies in the day to day operation of this type of infrastructure. We strongly believe that this strategy of investment will make us the premier provider of B2B solutions in all the markets in which we operate."

**Xavier Rocoplan**  
EVP, Chief Technology & Information Officer, Millicom



"We are committed to deploying the highest quality infrastructure and providing the most innovative solutions and services to our customers. Located close to our customers, with 24x7 availability and the latest security systems, this state-of-the-art data centre is built to optimize power and space efficiencies, and to enable us to bring new managed services to market very fast."

**Gabriel del Campo**  
Vice President, Data Centres & Security, CenturyLink Latin America



"Our experience of working with Flexenclosure on our Maputo data centre was extremely positive, so our comfort level is high in deciding to go with eCentre for our primary switching centre in Matola. With eCentre, project speed, quality and predictability are all ensured and all our requirements will be met using a complete, fully integrated and energy efficient solution."

**Jerry Mobbs**  
Managing Director, Vodacom Mozambique



"We selected Flexenclosure for their deep experience in deploying prefabricated data centres in very challenging environments and their flexibility in making sure that the ultimate design was exactly what we wanted. We are confident that Flexenclosure is the right partner for what is to be a significant rollout of IT infrastructure across Australia."

**David Allen**  
Managing Director, Virtutel



"We see significant opportunities to drive the development of the colocation and cloud services markets in Paraguay and needed a high quality data centre facility that we can easily and efficiently expand as our business grows. The facility that Flexenclosure has built has met all of our needs and exceeded our expectations."

**Juan Emilio Roa**  
Business Director, Tigo Paraguay



"We have built the most advanced telecommunications facility in Angola and it positions ACS to take an undisputed leading position in the delivery of mission critical voice and data communications services to the corporate market. I am very proud of what ACS and Flexenclosure have achieved together."

**Carlos Carvalho**  
CTO, Angola Comunicações e Sistemas (ACS)



"We are committed to delivering market-leading services to our customers; on the network infrastructure side, this means flexible, modular and low cost. Our new data centre in Mindanao is part of our network build to ramp up capacity and provide innovative services to our growing broadband, enterprise and consumer market segments. It employs this modular architecture that allows us to rapidly add infrastructure with growth."

**Gil Genio**

Chief Technology and Information Officer/Chief Strategy Officer, Globe Telecom



"Flexenclosure has significant experience in prefabricated deployments as well as an ability to customise and supply both the equipment room and energy centre, all of which was important to us. Flexenclosure's reputation for delivering high-end turnkey solutions and their ability to deliver to short timescales provides us with confidence that they are a choice partner for this element of our THOR 7 programme."

**Ole Martin Grønli**

Senior Project Manager, Technology Division, Telenor Satellite Broadcasting



"The new eCentre will provide us with increased network availability, stability and geographical redundancy, and the data hosting capability will allow us to provide new value-added services to our clients. Flexenclosure's eCentre is a tried and tested solution in the MTN group and we are confident it is the right solution for us and for our customers in Côte d'Ivoire."

**Jerome Curtis**

General Manager Capital Programs, MTN Côte d'Ivoire



"At TigoOne we are committed to delivering the best possible service to our customers who are at the core of all our operations, and our company's new data centre in Colombia is proof of this."

**Marcelo Cataldo**

President, TigoOne



"The main objective to select prefab modular DC technology and Flexenclosure as partner for this project was to be sure of receiving the best design, quick deployment time, easy expandability and energy efficient power and cooling equipment, thus achieving both redundancy as well as a large reduction in our energy costs."

**Pradeep Vats**

Group Head, Real Estate and Data Centre Facilities, Bharti Airtel International



"Being able to finally introduce reliable high speed Internet services to the nation's 21,000 inhabitants is of huge importance to Palau. This has been a very long time coming and will help to transform Palau into a more globally engaged society. Flexenclosure is a global leader in data centre facilities and we're confident their eCentre cable landing station provides the ideal solution for us."

**George Rechucher**

Chairman, BSCC



"Given the national importance of this project, we chose Flexenclosure to supply the cable landing stations as they have a very strong track-record in deploying turnkey, customised and ruggedized solutions able to withstand the harshest of weather conditions like those of the Pacific."

**Emmanuel Delanoue**

CEO, SSCC